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**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION**

JOHN SCHLEGEL and CAROL ROBIN
SCHLEGEL, on behalf of themselves and
all others similarly situated,

Plaintiffs,

v.

WELLS FARGO BANK, N.A.,

Defendant.

No. 10-cv-5679

**CLASS ACTION
COMPLAINT**

JURY DEMANDED

AMENDED COMPLAINT

1. Plaintiffs John and Carol Robin Schlegel, by their counsel, bring this action on behalf of themselves and all others similarly situated against Wells Fargo Bank, N.A. ("Wells Fargo") to challenge defendant's practice of ignoring its own loan modification agreements, resulting in violations of the federal Fair Debt Collection Practices Act and the Equal Credit Opportunity Act. Defendant improperly threatened plaintiffs with foreclosure of their home and

1 even hired a foreclosure attorney for that purpose. Only after the original complaint herein was
2 filed did defendant relent.

3 **THE PARTIES**

4 2. Plaintiffs John and Carol Robin Schlegel own a home in Las Cruces, New
5 Mexico. Defendant Wells Fargo Bank, N.A. -- which is headquartered in San Francisco,
6 California -- purchased the mortgage on the Schlegels' home at a time when loan secured thereby
7 was in default. Wells Fargo Home Mortgage, a division of Wells Fargo Bank, N.A., services the
8 Schlegels' mortgage. Wells Fargo Bank, N.A. owns and controls Wells Fargo Home Mortgage.
9 References to Wells Fargo include Wells Fargo Home Mortgage.

10 **JURISDICTION AND VENUE**

11
12 3. This Court has subject matter jurisdiction pursuant to 28 U.S.C. § 1331 because
13 plaintiffs are seeking relief under federal law, pursuant to the Fair Debt Collection Practices Act
14 and the Equal Credit Opportunity Act.

15 4. Venue is proper in this Court because defendant is headquartered in this District
16 and does business here. 28 U.S.C. § 1391(c).

17 **BACKGROUND**

18
19 5. The mortgage industry loan modification process is malfunctioning in a variety of
20 ways. One of those ways is that mortgage customers are approved for loan modifications and
21 then told they are in default even though they have been complying with the terms of the loan
22 modification agreement. As Iowa Attorney General Tom Miller testified to the Senate Banking
23 Committee on November 16, 2010:

24
25 Perhaps the biggest problem is that loss mitigation and foreclosure exist simultaneously
26 on parallel tracks. This leads to problems when the left hand does not know what the
27 right hand is doing. Thus, we all hear stories of borrowers who thought they were
28 approved for a loan modification receiving a notice of foreclosure sale.

1 6. Plaintiffs' situation illustrates the problem. John and Carol Robin Schlegel own a
2 home in Las Cruces, New Mexico. In January 2009, they obtained a \$157,605 loan from NTFN,
3 Inc. and signed a deed of trust encumbering their home to secure the loan. Later that year, the
4 Schlegels experienced financial difficulties and fell behind on their mortgage payments.

5 7. On March 3, 2010, the Schlegels filed a Chapter 7 petition in bankruptcy. In the
6 included Statement of Intention the Schlegels indicated that they intended to stay in their home
7 and reaffirm the mortgage debt.

8 8. On March 22, 2010, the Schlegels' loan and deed of trust were assigned to Wells
9 Fargo. At the time of the assignment, the Schlegels were delinquent on their loan payments and
10 in default under the loan agreement.

11 9. On March 27, 2010, Wells Fargo sent the Schlegels a letter proposing a loan
12 modification. The proposed modification, to be effective May 1, kept the same interest rate but
13 extended the maturity date of the loan from February 2039 to April 1, 2050. The letter enclosed
14 a loan modification agreement dated March 26. The modification had been approved by Freddie
15 Mac on March 26. The cover letter also told the Schlegels that the approval was contingent on
16 bankruptcy court consent or release of the bankruptcy case.

17 10. On April 6 Wells Fargo wrote the Schlegels again, telling them that the "Loan
18 Modification is contingent on receiving consent from the bankruptcy court" and that "Once the
19 appropriate consent is received, Wells Fargo Home Mortgage will proceed with issuing the Loan
20 Modification documents to you."

21 11. On April 6, 2010, the Schlegels filed a copy of the March 27 letter from Wells
22 Fargo in the bankruptcy court as an exhibit to a Petition to Gain Consent to Modify First
23 Mortgage. Wells Fargo had requested notice of bankruptcy filings and received a copy of this
24 document.

25 12. Satisfied that the bankruptcy condition had been met, on June 29, 2010 Wells
26 Fargo sent the Schlegels a new loan modification agreement effective July 1 which recited that
27 the Schlegels had obtained necessary bankruptcy court consent "or equivalent" on April 6, 2010.
28 The cover letter with the agreement began: "This letter will confirm our formal approval of a

1 loan modification of your mortgage loan.” Payments were to commence on August 1, 2010. The
2 loan modification was approved by Freddie Mac on June 29.

3 13. The June 29 loan modification agreement was signed by the Schlegels on July 2
4 and by Wells Fargo, per Nedi B. Gulo, VP of Loan Documentation, on July 7. The fully
5 executed June 29 loan modification agreement is attached hereto as Exhibit A.

6 14. The Schlegel bankruptcy discharge order was filed on July 9, 2010. Wells Fargo
7 received a copy of the discharge on July 19, 2010. The bankruptcy case was closed on August 23,
8 2010.

9 15. In apparent contravention of the modification agreement, on July 19, 2010, Wells
10 Fargo sent a default notice to the Schlegels which began:

11 Our records indicate that your loan is in default for failure to make payments due. Unless
12 the payments on your loan can be brought current by August 18, 2010, it will become
13 necessary to require immediate payment in full (also called acceleration) of your
14 Mortgage Note and pursue the remedies provided for in your Mortgage or Deed of Trust,
15 which include foreclosure.

16 16. This letter demanded payment of \$4,233.20. On the date this demand letter was
17 sent the June 29 loan modification was fully effective and no payment thereon was due until
18 August 1, 2010. The Schlegels received the July 19 default notice letter on or about July 23, 2010
19 and called Wells Fargo to inquire. Wells Fargo told them not to worry, to sit tight and to proceed
20 with the loan modification. Accordingly, the Schlegels made the monthly payments required
21 under the modification agreement of \$1,052.57 beginning on August 1, 2010 and have continued
22 thereafter making the monthly payments required by the June 29 loan modification.

23 17. Despite the execution of the June 29 loan modification agreement and the
24 assurance that the September 19 default notice was sent in error and that the matter would be
25 corrected Wells Fargo did not adjust its records to reflect the new principal balance in the
26 modification agreement, nor were the Schlegels’ payments for August, September or October,
27 and perhaps even thereafter, credited against principal or interest. Rather, the Schlegels’
28 payments were kept in a suspense account.

1 18. On November 13, 2010, the Schlegels received a second post-modification default
2 notice from Wells Fargo, dated November 7, 2010, which stated: "Our records show that your
3 mortgage is in default." The November 7 notice claimed that the Schlegels had past due
4 payments of \$11,256.36, plus a fee of \$15.00, and had unapplied funds of \$5,217.59, leaving a
5 balance due of \$6,053.77. The letter warned the Schlegels:

6 To avoid the possibility of acceleration, you must pay this amount plus any additional
7 monthly payments, late charges and other charges that may be due under applicable law
8 after the date of this notice and on or before December 7, 2010 in CERTIFIED funds, to
9 **Wells Fargo Home Mortgage, 1200 W 7th Street, Suite L2-200, Los Angeles, CA**
10 **90017**

11 If funds are not received by the above referenced date, we will proceed with acceleration.
12 Once acceleration has occurred, we may take steps to terminate your ownership in the
13 property by a foreclosure proceeding or other action to seize the home or pursue any other
14 remedy permitted under the term of your Mortgage.

15 19. Wells Fargo's November 7 default notice contained a warning, consistent with
16 requirements of the federal Fair Debt Collection Practices Act ("FDCPA"), stating: "This
17 communication is an attempt to collect a debt and any information obtained will be used for that
18 purpose."

19 20. The Schlegels telephoned Wells Fargo the day they received the November 7
20 default notice to complain that the notice was in error because payments on the loan modification
21 were up to date, but Wells Fargo took the position that there was no modification agreement in
22 effect and that the Schlegels were in default.

23 21. After the November 13 telephone conversation, in which the Schlegels had
24 explained to Wells Fargo for the second time that a loan modification was in effect and was not
25 in default, the Schlegels received a third post-modification default notice from Wells Fargo dated
26 November 14, 2010, which again claimed they were in default but demanded a different amount
27 due -- \$5,630.26.

28 22. The November 14 default letter said, in pertinent part:

Our records show that your mortgage is in default. . . . The past due payments on this
loan are to be made by December 14, 2010, or it will become necessary for us to

1 accelerate the Mortgage Note and pursue the remedies against the property as provided
2 for in the Mortgage or Deed of Trust.

3 23. The November 14 default notice also contained an FDCPA warning: "This
4 communication is an attempt to collect a debt and any information obtained will be used for that
5 purpose."

6 24. In a third attempt to get Wells Fargo to acknowledge the loan modification, on
7 December 3 the Schlegels sent Wells Fargo a request for information as to why it was sending
8 default notices and ignoring the loan modification, which was received by Wells Fargo on
9 December 7.

10 25. On December 20, 2010, almost five months after the July 23 phone call in which
11 the Schlegels first told Wells Fargo it was sending default notices in error, more than a month
12 after the phone call the Schlegels made to Wells Fargo on November 13 reminding it of the loan
13 modification agreement, almost two weeks after Wells Fargo had received the December 3 letter
14 and four days after Wells Fargo was served with the complaint herein, Wells Fargo sent the
15 Schlegels a fourth default notice in which it made good on its earlier threat to accelerate the loan,
16 stating:

17 The above loan file has been referred to our attorney with instructions to begin
18 foreclosure proceedings.

19 You are hereby notified that, due to the default under the terms of the mortgage or deed of
20 trust, the entire balance is due and payable.

21 26. This December 20 fourth default notice also contained an FDCPA warning: "This
22 communication is an attempt to collect a debt and any information obtained will be used for that
23 purpose."

24 27. Even later, on December 22, 2010, Wells Fargo (through one of its law firms,
25 Castle Stawaiarski, LLC in Albuquerque, New Mexico) sent the Schlegels the fifth default notice
26 since the loan modification became effect, titled "RE: Notice of Default and Acceleration" which
27 said:

28 If you do not bring your account current on or before **January 24, 2011, Wells Fargo
Home Mortgage**, may file an action for the money due or take steps to terminate your
ownership in the real property by requiring payment in full of the loan and commencing a
foreclosure proceeding or other action to foreclose the mortgage.

1 28. Meanwhile, on December 14, 2010, the Schlegels filed this action (served on
2 December 16). After sending the December 22 acceleration notice Wells Fargo relented and
3 acknowledged that the modification had been in effect since July 1.

4 29. The five post-modification default notices from Wells Fargo to the Schlegels and
5 its refusal to acknowledge the loan modification caused the Schlegels mental anguish. Wells
6 Fargo's actions in regard to the mortgage of their home have had an especially profound
7 influence on Mr. Schlegel, who suffers from post traumatic stress disorder (PTSD). Wells
8 Fargo's actions have worsened the effects of PTSD by creating an almost constant and severe
9 stress. The demands from Wells Fargo and thinking about what will happen if Wells Fargo
10 forecloses on his home has caused Mr. Schlegel to have frequent panic attacks, and it is almost
11 impossible for him not to think of these consequences throughout the day. The result is that he
12 does not feel secure in his own home. Wells Fargo's conduct has also caused Mr. Schlegel
13 frequent depression, has made him feel powerless to affect the outcome no matter what he does
14 to comply with Wells Fargo's requests, is almost too much for him to bear, and is totally
15 frustrating. To deal with the anxiety attacks Mr. Schlegel requested his doctors to double his
16 daytime medication. Mr. Schlegel also has to take medication to let him sleep, but sometimes his
17 sleep does not last through the night. Both of the Schlegels regularly wake in the night with
18 thoughts of the uncertain future of their home and finances. Mr. Schlegel finds it difficult to
19 sleep without prescription medications.

20 30. The Schlegels' situation illustrates the general problem described by Iowa
21 Attorney General Tom Miller, i.e., that for many mortgage servicers "the left hand does not know
22 what the right hand is doing." Wells Fargo often ignores its loan modification agreements and
23 sends erroneous default notices and demand letters to borrowers who are in compliance with
24 their loan modification agreements. Upon information and belief, foreclosure actions are actually
25 filed against some borrowers, as may well have happened to the Schlegels had they not filed suit
26 in this Court.

27 31. Wells Fargo's failure here is violative of federal law, as explained further below,
28 even if the bank is merely negligent. But the failure goes beyond negligence. It is reckless.

1 Wells Fargo has been repeatedly admonished and sanctioned for ignoring loan modification
2 contracts or court orders.

3 32. For example, in July 2008 in *Wells Fargo Bank, N.A. v. Jones*, 391 B.R. 577
4 (E.D. La. 2008), a federal court in Louisiana affirmed a bankruptcy court order finding Wells
5 Fargo in violation of the debtor's confirmed plan, and imposing punitive damages, noting:

6 The Bankruptcy Court clearly had authority to impose punitive damages against Wells
7 Fargo pursuant to Section 362 because the Bankruptcy Court determined that Wells
8 Fargo's conduct was "egregious."
Id. at 609.

9 33. In February 2009, a federal bankruptcy court in Florida sanctioned Wells Fargo
10 for violation of a discharge injunction, stating:

11 The Court finds that Wells Fargo's actions were both intentional and egregious. Wells
12 Fargo charged improper fees during the life of the Chapter 13 case. Wells Fargo
13 attempted to collect those improper fees after Plaintiffs received their discharge by
14 making numerous telephone calls and sending numerous ominous letters to Plaintiffs
15 demanding that Plaintiffs become current or face foreclosure. Wells Fargo ignored two
16 letters sent by Plaintiffs' counsel attempting to resolve the matter. Wells Fargo made
17 false entries on Plaintiffs' credit reports. Wells Fargo overcharged Plaintiffs when
18 Plaintiffs' house was sold. Finally, Wells Fargo completely ignored the complaint in this
adversary proceeding, opting not to file an answer or to become otherwise involved until
after the entry of a default. The Court finds that Wells Fargo's conduct warrants an
award of punitive damages in the amount of \$15,000.
Id. at 122.

19 34. In May 2010, in a case filed by Wells Fargo mortgage customers Ron and
20 Marianna Ward, published reports indicate Judge Jeff Almquist in Santa Cruz County, California
21 issued a temporary injunction against Wells Fargo based on allegations that Wells Fargo sold the
22 Wards' home in foreclosure even though the borrowers were complying with a loan modification
23 agreement.

24 35. Also in May 2010, a federal bankruptcy judge in Houston, Texas sanctioned
25 Wells Fargo for repeatedly ignoring an Agreed Judgment modifying a mortgage. In commenting
26 on the testimony of a Wells Fargo witness, a Senior Counsel for the company, the court said:

27 The Court finds Grissom's credibility to be lacking in certain respects. First, he gave a
28 Shermanesque statement that Wells Fargo was now in compliance with the Agreed
Judgment . . . , but then subsequently had to admit that Wells Fargo's records still

1 contained errors in violation of the Agreed Judgment. . . . Second, he could not explain
 2 why there are late charges appearing on Wells Fargo's records. . . . Grissom's failure on
 3 these key points, combined with his nonchalance on the stand, reflects a troubling lack of
 4 perspective regarding how much is at stake for honest and diligent Chapter 13 debtors,
 5 such as the De La Fuentes, who are trying to hold on to their home, and how important it
 is for Wells Fargo to abide by this Court's orders when dealing with debtors. Grissom
 appears to be representative of the absence of any sense of urgency within Wells Fargo to
 maintain accurate records and comply with the law.

6 *In Re De La Fuente*, 430 B.R. 764, 783-84 (Bkrtcy. S.D. Texas 2010).

7 36. In going on to reject Wells Fargo's "mistakes happen" defense, the bankruptcy
 8 court noted:

9 The Court certainly agrees that "mistakes happen." However, when mistakes happen not
 10 once, not twice, but repeatedly, and when actions are not taken to correct these mistakes
 11 within a reasonable period of time, the failure to right the wrong - particularly when the
 12 basis for the problem is a months-long violation of an agreed judgment - the excuse of
 13 "mistakes happen" has no credence. Here, Wells Fargo's failure to take corrective action
 14 to comply with the Agreed Judgment does not come within hailing distance of the realm
 where "mistakes happen" is a legitimate excuse. Rather, such failure, if not willful
 refusal to comply with the Agreed Judgment, is at least reckless disregard of the Agreed
 Judgment.

15 *In Re De La Fuente*, 430 B.R. 764, 790-91 (Bkrtcy. S.D. Texas 2010).

16 37. In November 2010, a judge in Suffolk County, New York, in the case *Wells Fargo*
 17 *Bank NA v. Meyers*, 34632-09, dismissed a foreclosure action filed by Wells Fargo because
 18 Wells Fargo had acted in bad faith by commencing the action one day after the homeowners
 19 accepted a loan modification proposal by Wells Fargo.

20 **COUNT I -- FAIR DEBT COLLECTION PRACTICES ACT**

21 38. Plaintiffs reallege and incorporate the above paragraphs one through 37 as though
 22 fully set forth herein.

23 39. Plaintiffs are consumers within the meaning of the FDCPA. In July through
 24 December of 2010, Wells Fargo was acting as a debt collector with respect to the Schlegels'
 25 home loan. Wells Fargo is in the business of collecting debts and uses instrumentalities of
 26 interstate commerce in that business. *See Oppong v. First Union Mortg. Corp.*, 215 Fed.Appx.
 27 114, 119 (3rd Cir. 2007) ("the District Court was correct to conclude that Wells Fargo is a debt
 28

1 collector under the FDCPA” . . . “in a typical eighteen-month period, it appears that Wells Fargo
2 acquires 534 mortgages in default”).

3 40. The Schlegels’ home loan was in default at the time it was assigned to Wells
4 Fargo on March 22, 2010. Wells Fargo was not attempting to collect the debt in the period of
5 July through December 2010 as a creditor. The definition of creditor provided by 15 U.S.C. §
6 1692(a)(4) “does not include any person to the extent that he receives an assignment or transfer
7 of a debt in default.” The FDCPA uses the status of the debt at the time of assignment to
8 distinguish between a debt collector and a creditor, treating assignees as debt collectors if the
9 debt sought to be collected was in default at the time of the assignment. Wells Fargo acted as a
10 debt collector during this period. Wells Fargo may not use the exception to the debt collector
11 definition in 15 U.S.C. § 1692a(6)(A) for “any officer or employee of a creditor while, in the
12 name of the creditor, collecting debts for such creditor.”

13 41. Wells Fargo’s notices of November 7, 2010, November 14, 2010 and December
14 20, 2010 also contain language debt collectors are required to include pursuant to the FDCPA, an
15 apparent acknowledgement that Wells Fargo was subject to the FDCPA with respect to the
16 Schlegels’ loan.

17 42. Wells Fargo violated the FDCPA, 15 U.S.C. § 1692e by making false, deceptive
18 or misleading representations in connection with attempts to collect the Schlegels’ debt and
19 alleged debt. Those false, deceptive or misleading representations included the Wells Fargo
20 letters of November 7, 2010, November 14, 2010, and December 20, 2010, and the letter sent to
21 the Schlegels by Wells Fargo through its attorneys on December 22, 2010. The letters
22 misrepresented the legal status of the debt, by saying it was in default when it was not, and
23 misrepresented the amounts of money then immediately due and owing.

24 43. Wells Fargo violated the FDCPA, 15 U.S.C. § 1692f by using unfair or
25 unconscionable means to collect or attempt to collect a debt; namely, by making demands in the
26 Wells Fargo letters of November 7, 2010, November 14, 2010, and December 20, 2010, and in
27 its foreclosure counsel’s letter of December 22, 2010 that were inconsistent with the loan
28 modification agreement.

1 44. Plaintiffs suffered actual damages, including mental anguish, as a result of Wells
2 Fargo's violations of the law and are entitled to their actual and statutory damages, pursuant to 15
3 U.S.C. § 1692(k).

4 45. Plaintiffs bring this FDCPA claim on behalf of themselves and a statutory damage
5 class of similarly situated mortgage customers. More specifically, with respect to Count One of
6 the Amended Complaint, plaintiffs seek certification of a Class consisting of all persons who (a)
7 have a home mortgage loan that was assigned by a lender to Wells Fargo at a time when it was in
8 default, i.e., when a mortgage payment on the loan was more than 30 days overdue and no
9 forbearance agreement was in effect; (b) entered into a final loan modification agreement with
10 Wells Fargo with respect to that home mortgage loan after the assignment; (c) and to whom
11 Wells Fargo sent a notice of default (1) on or after December 14, 2009 and (2) after the loan
12 modification agreement was executed by Wells Fargo; (d) which notice ignored the terms of the
13 loan modification. Plaintiffs reserve the right to amend this proposed class definition based on
14 discovery to ensure that the class members are readily ascertainable based on objective criteria.

15 46. Upon information and belief, the members of the Class are so numerous that
16 joinder is impractical. Upon information and belief, the Class is comprised of hundreds of
17 individuals. Fed.R.Civ.P. 23 (a)(1).

18 47. There are questions of law and fact common to the members of the Class, which
19 questions predominate over any individual issues. Fed.R.Civ.P. 23 (a)(2). These common
20 questions include:

- 21 a. whether defendant is subject to the Fair Debt Collection Practices Act with respect
22 to mortgage loans that it acquired while the loans were in default;
23 b. whether defendant Wells Fargo violated the Fair Debt Collection Practices Act by
24 sending default notices to proposed class members when those mortgage
25 customers who were in compliance with their loan modification agreements; and
26 c. the appropriate amount of class-wide statutory damages.

27 48. The claims of plaintiffs are typical of the claims of all members of the Class.
28 Fed.R.Civ.P. 23 (a)(3).

1 49. Plaintiffs will fairly and adequately represent the Class. Plaintiffs are members of
2 the Class. Plaintiffs are willing and able to serve as representatives of the Class and have no
3 knowledge of any possible divergent interests between themselves and any member of the Class.
4 Plaintiffs have retained competent counsel experienced in class actions and complex litigation to
5 provide representation on behalf of themselves and the Class. Fed.R.Civ.P. 23(a)(4).

6 50. Questions of law and fact common to members of the Class predominate over any
7 questions affecting individual members. The determinative facts, laws and legal principles apply
8 universally to plaintiffs and the members of the Class. Fed.R.Civ.P. 23 (b)(3).

9 51. Plaintiffs and the members of the Class all have valid claims against defendant.
10 Each element of each claim is susceptible of common proof.

11 52. A class action provides a fair, efficient and superior method for the adjudication
12 of this controversy.

13 53. The claims of the individual Class members are small in relation to the expenses
14 of litigation, making a class action the only procedure by which Class members can, as a
15 practical matter, redress their grievances. If Class members sought relief individually, legal fees
16 would dwarf recoveries for every Class member. However, the total amount of the claims of
17 individual Class members is large enough to justify the expense and effort in maintaining a class
18 action.

19 **COUNT TWO -- EQUAL CREDIT OPPORTUNITY ACT**
20

21 54. Plaintiffs reallege and incorporate the above paragraphs one through 37 and 38
22 through 40 as though fully set forth herein.

23 55. Federal law contains additional safeguards that are supposed to prevent what
24 happened to the Schlegels from occurring. One safeguard is the notice provisions of the Equal
25 Credit Opportunity Act.

26 56. Originally enacted in 1974 to prohibit discrimination in credit transactions, the
27 Equal Credit Opportunity Act, 15 U.S.C. § 1691 et seq., was amended in 1976 to require
28

creditors to furnish written notice of the specific reasons for adverse action taken against an applicant for credit.

57. More specifically, the statute provides:

Each applicant against whom adverse action is taken shall be entitled to a statement of reasons for such action from the creditor. A creditor satisfies this obligation by -

- (a.) providing statements of reasons in writing as a matter of course to applicants against whom adverse action is taken; or
- (b.) giving written notification of adverse action which discloses (i) the applicant's right to a statement of reasons within thirty days after receipt by the creditor of a request made within sixty days after such notification, and (ii) the identity of a person or office from which such statements may be obtained. Such statement may be given orally if the written notification advises the applicant of his right to have the statement of reasons confirmed in writing on written request.

15 U.S.C. § 1691(d)(2).

A statement of reasons meets the requirements of this section only if it contains the specific reasons for the adverse action taken.

15 U.S.C. § 1691(d)(3).

58. The ECOA defines "adverse action," stating:

For purposes of this subsection, the term "adverse action" means a denial or revocation of credit, a change in the terms of an existing credit arrangement, or a refusal to grant credit in substantially the amount or on substantially the terms requested. Such term does not include a refusal to extend additional credit under an existing credit arrangement where the applicant is delinquent or otherwise in default, or where such additional credit would exceed a previously established credit limit.

15 U.S.C. § 1691(d)(6) .

59. The ECOA defines "applicant" and "credit" as follows:

The term "applicant" means any person who applies to a creditor directly for an extension, renewal, or continuation of credit, or applies to a creditor indirectly by use of an existing credit plan for an amount exceeding a previously established credit limit.

15 U.S.C. § 1691a(b).

1 The term “credit” means the right granted by a creditor to a debtor to defer payment of
2 debt or to incur debts and defer its payment or to purchase property or services and defer
3 payment therefore.

4 15 U.S.C. § 1691a(d).

5 60. The ECOA expressly authorizes private law suits to enforce the statutory
6 requirements. The statute provides: “Any creditor who fails to comply with any requirement
7 imposed under this title shall be liable to the aggrieved applicant for any actual damages
8 sustained by such applicant acting either in an individual capacity or as a member of a class.”15
9 U.S.C. § 1691e(a). “Any creditor . . . who fails to comply with any requirement imposed under
10 this title shall be liable to the aggrieved applicant for punitive damages in an amount not greater
11 than \$10,000, in addition to any actual damages provided in subsection (a), except that in the
12 case of a class action the total recovery under this subsection shall not exceed the lesser of
13 \$500,000 or 1 percent of the net worth of the creditor. In determining the amount of such
14 damages in any action, the court shall consider, among other relevant factors, the amount of any
15 actual damages awarded, the frequency and persistence of failures of compliance by the creditor,
16 the resources of the creditor, the number of persons adversely affected, and the extent to which
17 the creditor’s failure of compliance was intentional.” 15 U.S.C. § 1691e(b). “Upon application
18 by an aggrieved applicant, the appropriate United States district court . . . may grant such
19 equitable and declaratory relief as is necessary to enforce the requirements imposed under this
20 title.” 15 U.S.C. § 1691e(c). “In the case of any successful action under subsection (a), (b), or (c),
21 the costs of the action, together with a reasonable attorney’s fee as determined by the court, shall
22 be added to any award of damages awarded by the court under such subsection.”15 U.S.C. §
23 1691e(d).

24 61. Wells Fargo was a creditor within the meaning of the ECOA. The Schlegels were
25 applicants for credit within the meaning of the ECOA. They applied to Wells Fargo for an
26 extension, renewal, or continuation of credit; i.e. the right to defer payment of debt.

27 62. From July 7, 2010 when Wells Fargo executed the loan modification nothing
28 further was required to implement the modification and Wells Fargo should have recognized and
implemented the modification from and after that date. However, from July 7 through late

1 December 2010 Wells Fargo treated the modification as if it did not exist. Banks show their
2 intent through their conduct – here the conduct, five default notices to the Schlegels, acceleration
3 of their loan and referral for foreclosure, denied the existence of the modification. The failure to
4 recognize the modification may have been the result of incompetence and negligence, but Wells
5 Fargo was given ample opportunity to correct its error and, instead, persisted in proceeding down
6 the path of default, acceleration and foreclosure. The fact that Wells Fargo finally acknowledged
7 the existence of the modification some weeks after this suit was filed does not change the adverse
8 character of its conduct before that time.

9 63. The bank's conduct of treating the Schlegels as if they were in default even
10 though they were not and accelerating their loan to claim it was all immediately due and payable
11 amounted to a denial or revocation of credit, a change in the terms of an existing credit
12 arrangement, or a refusal to grant credit in substantially the amount or on substantially the terms
13 requested, within the meaning of the ECOA.

14 64. Wells Fargo's failure to capitalize the Schlegels' delinquent payments during the
15 July through November 2010 time period, as promised in the loan modification agreement, also
16 constituted an adverse action within the meaning of the ECOA. Capitalization of the delinquent
17 payments, as promised in the loan modification agreement, was a form of credit, i.e. the right to
18 defer payment of a debt. The bank's failure to carry through on its promise to capitalize the
19 delinquent payments amounted to a denial or revocation of credit within the meaning of the
20 ECOA.

21 65. Wells Fargo's failure to credit the Schlegels' monthly mortgage payments against
22 their principal and interest obligations during the July through November 2010 period also
23 constituted an adverse action within the meaning of the ECOA. An implicit term of the loan
24 modification agreement was that the Schlegels' payments would be credited against their loan
25 obligations. Failure to carry through on that implicit promise amounted to an adverse change in
26 the terms of an existing credit arrangement.

27
28

1 66. Wells Fargo's decision to tell the Schlegels that they were in default, when the
2 Schlegels really were not in default, constituted an adverse action within the meaning of the
3 ECOA.

4 67. Wells Fargo's November 7, 2010 letter demanded that the Schlegels pay
5 \$6,053.77 within 30 days. This demand constituted an adverse action within the meaning of the
6 ECOA because the loan modification agreement gave the Schlegels the right to defer payment of
7 this amount as long as they complied with the loan modification agreement. Wells Fargo's
8 demand for payment within 30 days of a debt that Wells Fargo had agreed to defer also
9 constituted an adverse change in an existing credit arrangement.

10 68. Similarly, Wells Fargo's demand for \$5,630.26 in its letter of November 14, 2010
11 constituted an adverse action within the meaning of the ECOA.

12 69. Wells Fargo's decision to refer the Schlegels to the bank's foreclosure counsel
13 "with instructions to begin foreclosure proceedings" as communicated in its letter of December
14 20, 2010 constituted an adverse action within the meaning of the ECOA.

15 70. Under the loan modification agreement, the Schlegels had the right to avoid
16 foreclosure as long as they complied with the loan modification agreement. Referring the
17 Schlegels to foreclosure counsel constituted an adverse change in an existing credit arrangement.

18 71. Wells Fargo's decision to accelerate the loan and declare "the entire balance . . .
19 due and payable" as communicated to the Schlegels in Wells Fargo's letter of December 20,
20 2010 constituted an adverse action within the meaning of the ECOA. The loan modification
21 agreement gave the Schlegels the right to defer payment of that amount as long as they complied
22 with the loan modification agreement. That right to defer payment of a debt constituted credit
23 within the meaning of the ECOA. Wells Fargo's demand for immediate payment of a debt that
24 Wells Fargo had agreed to defer constituted a denial or revocation of credit within the meaning of
25 the ECOA. It also constituted an adverse change in an existing credit arrangement. The fact that
26 Wells Fargo later rescinded the acceleration does not change the clear adverse nature of the
27 action at the time it was taken.
28

1 72. For purposes of triggering the bank's duties under the ECOA, it does not matter
2 whether Wells Fargo's failures and actions set forth above were simply the product of a mistake
3 on the part of the bank. Adverse actions within the meaning of the ECOA include mistaken
4 adverse actions. Indeed, one of the purposes of the notice provisions of the ECOA is to give the
5 credit applicant a chance to rectify mistakes in the event that the creditor is acting on the basis of
6 misinformation or inadequate information.

7 73. The letters that Wells Fargo sent to the Schlegels on November 7, November 14,
8 December 20 and December 22, 2010, did not contain the information needed to meet the
9 statutory requirements of an adverse action notice.

10 74. Wells Fargo's failure to comply with the ECOA was reckless, entitling plaintiffs
11 and those similarly situated to punitive damages as provided for by the ECOA. Wells Fargo's
12 failure to comply with the ECOA was part and parcel of its general practice of ignoring its own
13 loan modification agreements -- a practice for which the bank has been repeatedly admonished by
14 the courts. Moreover, it is reckless for a bank of Wells Fargo's sophistication to ignore its own
15 agreements and the laws that it is obliged to follow, especially after repeated alerts from the
16 borrower that a loan modification was in effect.

17 75. In any event, Wells Fargo is liable for actual damages (including mental anguish)
18 caused by its misconduct. Moreover, the bank should be required to implement procedures to
19 ensure its compliance with the law.

20 76. Because plaintiffs believe that they are typical of a much larger pattern of
21 wrongdoing, this claim is being brought as a class action pursuant to Fed.R.Civ.P. 23.

22 77. The acts, practices and conduct of which plaintiffs complain affect an injunctive
23 and punitive damage Class consisting of all persons who (a) have a home mortgage loan owned
24 or serviced by Wells Fargo; (b) have a final loan modification agreement signed by the borrower
25 and Wells Fargo with respect to that home mortgage loan and; (c) to whom Wells Fargo sent a
26 notice of default or acceleration notice after the date of the first payment required under the
27 modification and on or after December 14, 2008 based on the loan terms or loan condition
28 without consideration of the modification. Plaintiffs reserve the right to amend this proposed

1 class definition based on discovery to ensure that the class members are readily ascertainable
2 based on objective criteria.

3 78. The acts, practices and conduct of which plaintiffs complain affect an actual
4 damages subclass of the above defined class consisting of loan modification recipients (a) for
5 which modification Wells Fargo has no record that the loan as modified was in default and; (b)
6 who suffered actual damage as a result of the adverse action.

7 79. Upon information and belief, the members of the Class are so numerous that
8 joinder is impractical. Upon information and belief, the Class is comprised of hundreds of
9 individuals. Fed.R.Civ.P. 23 (a)(1).

10 80. There are questions of law and fact common to the members of the Class, which
11 questions predominate over any individual issues. Fed.R.Civ.P. 23(a)(2). These common
12 questions include:

- 13 a. whether Wells Fargo violated the Equal Credit Opportunity Act when it sent
14 notices of default or acceleration to customers who were in compliance with their
15 loan modification agreements and did not provide adverse action notices within
16 thirty days thereafter and;
- 17 b. the appropriate class-wide equitable relief and the appropriate amount of class-
18 wide statutory damages.

19 81. The claims of plaintiffs are typical of the claims of all members of the Class.
20 Fed.R.Civ.P. 23 (a)(3).

21 82. Plaintiffs will fairly and adequately represent the Class. Plaintiffs are members of
22 the Class. Plaintiffs are willing and able to serve as representatives of the Class and have no
23 knowledge of any possible divergent interests between themselves and any member of the Class.
24 Plaintiffs have retained competent counsel experienced in class actions and complex litigation to
25 provide representation on behalf of themselves and the Class. Fed.R.Civ.P. 23(a)(4).

26 83. Questions of law and fact common to members of the Class predominate over any
27 questions affecting individual members. The determinative facts, laws and legal principles apply
28 universally to plaintiffs and the members of the Class. Fed.R.Civ.P. 23 (b)(3).

84. Plaintiffs and the members of the Class all have valid claims against defendant.
Each element of each claim is susceptible of common proof.

1 85. The prosecution of separate actions by individual members of the Class would
2 create a risk of inconsistent or varying adjudications with respect to individual members of the
3 Class, which would establish incompatible standards of conduct for defendant. Fed.R.Civ.P. 23
4 (b)(1)(A).

5 86. The prosecution of separate actions would also create a substantial risk of
6 adjudications with respect to individual members of the Class, which would, as a practical
7 matter, be dispositive of the interests of the other members not parties to the adjudications or
8 substantially impair or impede their ability to protect their interests. Fed.R.Civ.P. 23 (b)(1)(B).

9 87. Wells Fargo has both acted and refused to act on grounds that apply generally to
10 the class, so that final injunctive relief or corresponding declaratory relief is appropriate
11 respecting the class as a whole.

12 88. A class action provides a fair and efficient method for the adjudication of this
13 controversy.

14 89. The claims of the individual Class members are small in relation to the expenses
15 of litigation, making a class action the only procedure by which Class members can, as a
16 practical matter, redress their grievances. If individual Class members sought relief individually,
17 legal fees would dwarf recoveries for every Class member. However, the total amount of the
18 claims of individual Class members is large enough to justify the expense and effort in
19 maintaining a class action.

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PRAYER FOR RELIEF

WHEREFORE, plaintiffs demand judgment including:

1. An order that this action may be maintained as a class action pursuant to Rule 23 of the Federal Rules of Civil Procedure, and appointing plaintiffs as class representatives, and appointing the undersigned as class counsel;

2. An award of actual damages plus \$1,000 for each named plaintiff and \$500,000 in statutory damages to the class, and all the costs of this suit, including attorney's fees and costs, as a partial remedy for defendant's violation of the FDCPA.

3. An award of \$500,000 in statutory punitive damages and all the costs of this suit, including attorney's fees and costs, for the injunctive and punitive damages class as a partial remedy for defendant's violation of the Equal Credit Opportunity Act.

4. An award of actual damages to plaintiffs and the actual damages subclass pursuant to the Equal Credit Opportunity Act.

5. An order requiring Wells Fargo not to send, at any time more than 30 days after the effective date of a loan modification it has entered into, notices of default or notices of other adverse action towards borrowers with respect to the loan number subject to the modification unless such notices or other action are taken specifically with respect to the loan as modified based on the payment status of the loan as modified.

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6. Such other and further relief as this Court may deem proper.

Respectfully submitted,

/s/ S. Chandler Visser

S. CHANDLER VISSER, ESQ.

THE LAW OFFICES OF S. CHANDLER VISSER

S. Chandler Visser

44 Montgomery St. Suite 3830

San Francisco, California 94104

Telephone (415) 901-0500

THE LAW OFFICES OF DANIEL HARRIS

Daniel Harris (pro hac vice)

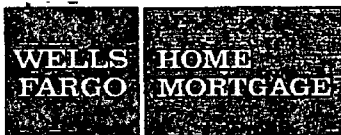
Anthony Valach (pro hac vice)

150 N. Wacker Drive, Suite 3000

Chicago, IL 60606

Telephone: (312) 960-1802

Counsel for plaintiffs



Wells Fargo Home Mortgage
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3476 Stateview Boulevard
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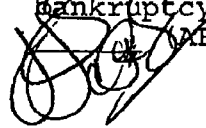
MODIFICATION AGREEMENT
LOAN NUMBER 708-0211429808
PROPERTY ADDRESS 6525 Jaeger Place
Las Cruces NM 88012

Borrower's Representations

THIS LOAN MODIFICATION AGREEMENT made on June 29, 2010, by and between John J Schlegel and Carol Robin Schlegel (the "Borrower(s)") and Wells Fargo Bank, N A (the "Lender") amends and supplements that certain Note and Mortgage or Deed of Trust dated 01/06/09.

WHEREAS, Borrower has requested, and Lender has agreed, to modify the terms of the Note and Security Instrument as follows:

1. Borrower filed for relief under Chapter 7 of the United States Bankruptcy Code on 03-03-10.
2. At the Borrowers request, the borrower and counsel for both parties agree to address the defaulted amount by means of a loan modification.
3. Borrower received the consent of the United States Bankruptcy Court or equivalent, to modify the mortgage on 4/6/2010, copy of which will be attached to the agreement, Borrower received or will receive a discharge of debt pursuant to the United States Bankruptcy Code on or about 4/6/2010.
4. Prior to filing for relief under the United States Bankruptcy Code, Borrower agreed to repay the above referenced loan pursuant to the Note and Security Instrument between Lender and Borrower. Such agreement granted Lender a valid security interest and an enforceable lien on the property securing the loan.
5. Borrower, during the course of the bankruptcy case referenced above, did not, and does not intend to reaffirm the debt.
6. Borrower desires to retain the Property securing the Note, and acknowledges that Lender's security interest and lien are still valid and enforceable.
7. Borrower acknowledges and understands that he/she is not obligated to enter into this Agreement, and that he/she is entering into this Agreement at Borrower's request, voluntarily and with no coercion or pressure from Lender, for the sole purpose of retaining the Property. Borrower understands that he/she has no personal obligation to repay the debt secured by the Property if said debt is discharged in bankruptcy without a valid reaffirmation agreement.

 AFTER READING THIS PARAGRAPH, BORROWER MUST INITIAL HERE.)

Lender's Representations

8. Lender acknowledges (1) that Borrower may have received a discharge in bankruptcy or already has received a discharge in Bankruptcy, (2) that the debt from the Borrower to Lender may be discharged and (3) that Borrower may have no personal obligation to pay the debt secured by the Property.
9. Lender, despite such discharge, retains a valid and enforceable security interest in and lien on the Property. BK010/QS0/1

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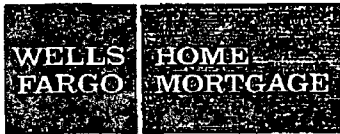
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Page 2 - Modification Agreement 0211429808

10. Borrower desires to retain the Property securing this debt, and Lender has agreed to such request, in exchange for payment to Lender of the debt secured by the Property in the manner specified herein. Therefore, in consideration of the mutual representations and the other consideration expressed herein, Borrower and Lender jointly agree as follows:
1. Borrower desires to retain, and Lender agrees to allow Borrower to retain the Property under the conditions in this Agreement.
 2. Borrower and Lender agree that the consideration for this Agreement is Lender's forbearance from presently exercising its rights and pursuing its remedies under the Security Instrument as a result of the Borrower's default of its obligations thereunder.
 3. Borrower and Lender acknowledge and agree that this Modification Agreement does not affect the discharge of the Borrower's personal liability on the debt.
 4. Borrower acknowledges that the Lender has incurred, paid, or otherwise advanced taxes, insurance premiums, and other expenses necessary to protect or enforce its security interest in the Note and Security Instrument, and that such costs and expenses, together with accrued interest, in the total amount of \$3,904.12 have been added to the indebtedness under the terms of the Note and Security Instrument, and that as of 07/01/10, the amount, including the amounts which have been added to the indebtedness, payable under the Note and Security Instrument (the "Unpaid Principal Balance") is U.S. \$159,476.37.
 5. Borrower shall pay the Modified Unpaid Principal Balance, plus interest, to the order of the Lender. Interest will be charged on the unpaid principal balance at the yearly rate of 5.25%, beginning 07/01/10. The Borrower shall make monthly payments of principal and interest of U.S. \$795.58 (not including escrow deposit), beginning on 08/01/10 and continuing thereafter on the same day of each succeeding month until Lender has received all principal and interest payable under the Note and Security Instrument. If on 07/01/50 (the "Modified Maturity Date"), there are still amounts due and owing under the Note and Security Instrument, as amended by this Modification, the Borrower will pay these amounts on the Modified Maturity Date. The Borrower will make such payments at Lender or at such other place as the Lender may require.
 6. Notwithstanding any monthly payments hereunder, Borrower understands that (1) Lender's sole recourse is the enforcement of its security interest in the Property and any action which may exist in relation to the Property itself and that (2) nothing in this Agreement revives or purports to revive any debt, or create any personal liability or obligation for a debt, that was discharged in bankruptcy. (BORROWER MUST INITIAL HERE.)

BK010/QS0/2

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Page 3 - Modification Agreement 0211429808

7. Notwithstanding any other covenant, agreement or provision of the Note and Security Instrument, as defined in the Modification Agreement, the Borrower(s) agree as follows:

If all or any part of the Property or any interest in it is sold or transferred (or if a beneficial interest in Borrower is sold or transferred and Borrower is not a natural person) without Lender's prior written consent, Lender may, at its option, require immediate possession of the Property secured by the Security Instrument. However, this option shall not be exercised by Lender if exercise is prohibited by federal and or bankruptcy law as of the date of this Modification Agreement. If Lender exercises this option, Lender shall give Borrower notice of acceleration. The notice shall provide a period of not less than 30 days from the date the notice is delivered or mailed within which Borrower must cure this default pursuant to the terms of the Security Instrument. If Borrower fails to cure the default prior to the expiration of this period, Lender may invoke any remedies permitted by the Security Instrument without further notice or demand on Borrower. Lender's rights and remedies extend only to the Property, and any action related to the Property itself and not to recovery of any amount owed to Lender under the Note which has been discharged in bankruptcy.

8. Borrower also will comply with all other covenants, agreements, and requirements of the Security Instrument, included without limitation, the Borrower's covenants and agreements to make all payments of taxes, insurance premiums, assessments, escrow items, impounds, and all other payments that are required by the Security Instrument; however, the following terms and provisions are forever canceled, null and void, as of the effective date of this Modification Agreement:

- (a) All terms and provisions of the Note and Security Instrument (if any) providing for, implementing, or relating to, any change or adjustment in the rate of interest payable under the Note; and
- (b) All terms and provisions of any adjustable rate rider or other instrument or document that is affixed to, wholly or partially incorporated into, or is part of, the Note or Security Instrument and that contains any such terms and provisions as those referred to in (a) above.
- (c) All terms and provisions of the Note and Security Instrument that provide that Borrower is personally liable to pay the debt secured by the Property, if a Discharge is received in the bankruptcy case.

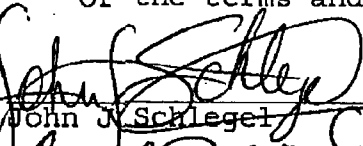
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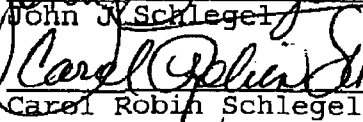


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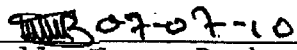
Page 4 - Modification Agreement 0211429808

9. If Borrower fails to pay Lender the amount due and owing or to pay any monthly payment on the dates above, Borrower shall surrender the Property to Lender. If Borrower fails or refuses to surrender the Property to Lender, Lender may exercise any and all remedies to recover the Property as may be available to Lender pursuant to its security interest and lien and applicable law. These remedies may include the recovery of reasonable attorney's fees actually incurred, plus legal expenses and expenses for entering on the Property to make repairs in any foreclosure action filed to enforce the Lender lien. Lender's rights and remedies extend only to the Property, and any action related to the Property itself and not to recovery of any amount owed to Lender under the Note as modified herein, which has been discharged in bankruptcy.
10. This Agreement shall be construed pursuant to the laws of the state in which the property is located.
11. NOTHING CONTAINED HEREIN SHALL BE CONSTRUED TO BE A WAIVER OF THE BORROWER'S DISCHARGE, AN ATTEMPT TO COLLECT AGAINST THE BORROWER PERSONALLY, OR AN ATTEMPT TO REVIVE PERSONAL LIABILITY.
12. Nothing in this agreement shall be understood or construed to be a satisfaction or release in whole or in part of the Security Instrument. Except as otherwise specifically provided in this Agreement, the Note and Security Instrument will remain unchanged and the Borrower and Lender will be bound by, and comply with, all of the terms and provisions thereof, as amended by this Agreement.


 John J. Schlegel 7/2/10
 Date


 Carol Robin Schlegel 7/2/10
 Date

Nedi B. Gulo
 VP of Loan Documentation


 Wells Fargo Bank, N A, Officer/Date

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